# Birds &Blooms.

2023 Media Kit

# 90 Million

Households have participated in one or more types of indoor and outdoor DIY lawn and garden activities

### **Our Audience**

# Large, Active & Relevant



45 +

Million

Birders in the US

# H Bird & Garden Magazine in America

Birds & Blooms inspires millions of outdoor enthusiasts to celebrate and share the beauty in their backyards. With a mix of homegrown reader wisdom and expert advice, Birds & Blooms is the only brand that combines two of the top outdoor hobbies in America — birding and gardening.



# Reader Profile



34%

63 MEDIAN AGE \$66k

79% own a home 58%

PET OWNERSHIP

59%

41%

Source: MRI-Simmons Spring 2022



# They're Passionate About Birding & Gardening

BIRD WATCHING

OWN BINOCULARS INDEX 144

(610)

HERB GROWING INDEX 153 INDOOR GARDENING PHOTOGRAPHY



FLOWERS ORNAMENTALS VEGETABLE GROWING INDEX

Source: MRI-Simmons Spring 2022

# They Have Many Passions

FURNITURE REFINISHING

147 index 124 index

READING

137 index 122 index

FISHING

BAKING

120 index

HOME DECORATION/ FURNISHING

127 index

WOODWORKING



2023 MEDIA KIT

Source: MRI-Simmons Spring 2022





#1 Bird & Garden Magazine in America

# Print Engagement

BIRDS & BLOOMS 6X/YEAR

 $4.1\,mm$ 

AUDIENCE

BIRDS & BLOOMS EXTRA 6X/YEAR

300k

CIRCULATION

 $1.2\,\text{mm}^*$ 

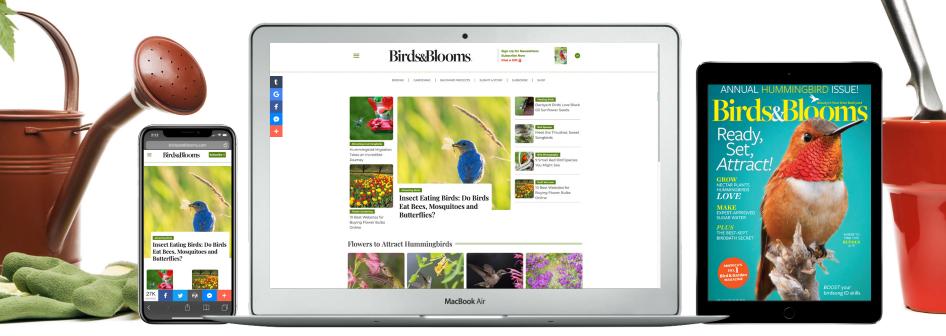
AUDIENCE



2023 MEDIA KIT

Source: MRI-Simmons Spring 2022; \*Publisher Estimate

# Digital Engagement



### **BIRDSANDBLOOMS.COM**

627k



50,000 Digital Subscriptions E-NEWSLETTER WEEKLY

438k Monthly Circulation 27% Open Rate

GROWTH

17% Growth In Unique Visitors YOY

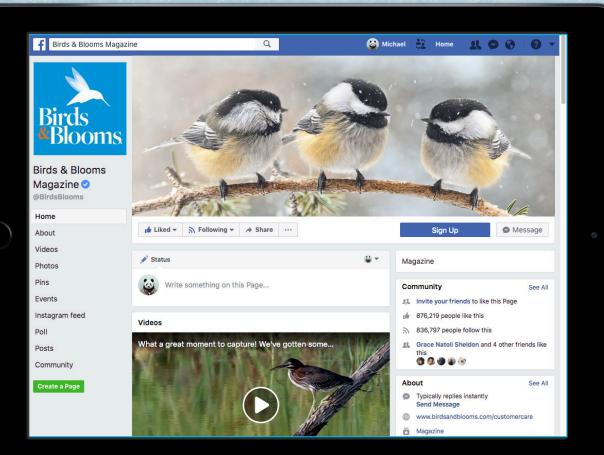
# Social Engagement

911k FACEBOOK FANS

50k PINTEREST FOLLOWERS

15.8k

60.9k





# R

### Sponsorship

# Photo Contest

Readers challenge their photo skills and head outdoors.7,000+ entries submitted annually.

### BIRDS & BLOOMS PHOTO CONTEST

- 3 categories Birds, Blooms & Butterflies
- Readers submit their best in one or more categories
- 12 finalists selected by editors. 3 category finalists and 1 grand prize winner selected by our readers

### OPPORTUNITY & BENEFITS

- Sponsor announced in B&B magazine
  - Aug./Sept. contest launch
  - Dec./Jan. finalist editorial feature
- Promotion on B&B social media channels, newsletter and birdsandblooms.com
- Access to database of participating consumers



Birds

## Birds&Blooms Editorial Calendar

### FEB/MAR

- Corvids
- Houseplant Design Tips

AD CLOSE: 11/29/22 MATERIALS DUE: 12/06/22 ON SALE: 1/17/23

### APR/MAY

- Warbler Facts
- Grow a Cut
  Flower Garder

AD CLOSE: 1/30/23 MATERIALS DUE: 2/06/23 ON SALE: 3/21/23

### JUN/JUL

- Make a Safe Yard for Hummingbirds
- Salvias Hummingbirds Love

AD CLOSE: 3/29/23 MATERIALS DUE: 4/05/23 ON SALE: 5/23/23

### AUG/SEP

- Flycatchers
- Gladiolus

AD CLOSE: 5/22/23 MATERIALS DUE: 5/31/23 ON SALE: 7/18/23

### OCT/NOV

- Owls
- Peonies

AD CLOSE: 8/04/23 MATERIALS DUE: 8/8/23 ON SALE: 9/19/23

### **DEC/JAN**

- Bird Irruptions
- Houseplants

AD CLOSE: 10/04/23 MATERIALS DUE: 10/11/23 ON SALE: 11/21/23

Note: Dates & Editorial Subject to Change

# Editorial Calendar

### JAN

- Cold-Weather Birds
- Holly

AD CLOSE: 11/01/22 MATERIALS DUE: 11/08/22 ON SALE: 12/20/22

### MAR

- Finches
- Ground Covers for Every Yard

AD CLOSE: 01/04/23 MATERIALS DUE: 1/11/23 ON SALE: 2/21/23

### Birds&Blooms

### MAY

- How to Be the Best Bird Landlord
- Tropical Plants

AD CLOSE: 3/1/23 MATERIALS DUE: 3/8/23 ON SALE: 4/18/23

### JUL

- Beach-Nesting Birds
- What to Know Before Growing Succulents

AD CLOSE: 4/27/23 MATERIALS DUE: 5/4/23 ON SALE: 6/20/23

### SEP

- Grosbeaks
- Rock Gardening

AD CLOSE: 6/27/23 MATERIALS DUE: 7/6/23 ON SALE: 8/22/23

### NOV

- Birds and Molting
- Asters

AD CLOSE: 8/23/22 MATERIALS DUE: 8/30/23 ON SALE: 10/17/23

# Closing & Mail Dates

Birds &Blooms

ISSUE	SPACE CLOSE	MATERIALS DUE	MAIL DATE
Feb / Mar	11.29.22	12.06.22	01.16.23
Apr / May	01.30.23	02.06.23	03.13.23
Jun / Jul	03.29.23	04.05.23	05.15.23
Aug / Sept	05.22.23	05.31.23	07.10.23
Oct / Nov	08.04.23	08.8.23	09.18.23
Dec / Jan 24	10.04.23	10.11.23	11.20.23

### Birds&Blooms

ISSUE	SPACE CLOSE	MATERIALS DUE	MAIL DATE
Jan	11.01.22	11.08.22	12.19.22
Mar	01.04.23	01.11.23	02.20.23
May	03.01.23	03.08.23	04.17.23
Jul	04.27.23	05.04.23	06.19.23
Sept	06.27.23	07.06.23	08.14.23
Nov	08.23.23	08.30.23	10.09.23



# Rates & Contacts

### Birds &Blooms

### **RATEBASE: 1,000,000**

GROSS	COVER
RATES	RATES
PAGE	COVER 2
4C \$78,830	\$94,590
<b>BW</b> \$67,000	COVER 3
2/3 PAGE	\$90,650
4C \$63,380	
<b>BW</b> \$53,870	<b>COVER 4</b> \$102,480
1/2 PAGE	
4C \$49,270	
<b>BW</b> \$41,880	
1/3 PAGE	
4C \$35,120	
<b>BW</b> \$29,850	

Birds&Blooms

**RATEBASE: 300,000** 

GROSS RATES

**PAGE 4C** \$24,260

1/2 PAGE 4C \$15,160

1/3 PAGE 4C \$10,810

AD SALES CONTACTS

CONTACT YOUR ACCOUNT MANAGER FOR DETAILS OR advertising@TrustedMediaBrands.com



2023 MEDIA KIT

NOTE: All rates are gross. Split Runs: Closing is one week prior to normal close dates. Copy split will incur a mechanical charge. Regional rates are available upon request. Agency Commission: 15%. Net 30 days. Changes in Rates: Announcement of any change in rates will be made at least 30 days prior to the publication date of the first issue to be affected by such new rates. General Conditions: All orders are accepted subject to the Publisher's general conditions.

# Ad Specs

MAGAZINE	TRIM SIZE	LIVE AREA	BLEED SIZE
Spread	14.5" × 10.375"	14" × 9.875"	14.75″ × 10.625″
Full Page	7.25" × 10.375"	6.75" × 9.875"	7.5 × 10.625″
1/2 Horizontal	7.25" × 5.0625"	6.75" × 4.5625"	7.5" × 5.3125"
½ Horiz. Spread	14.5" × 5.0625"	14" × 4.5625"	14.75" x 5.3125"
½ Vertical	3.5" × 10.375"	3″ × 9.875″	3.75" × 10.625"
⅓ Horizontal	7.25" × 3.375"	6.75″ x 2.875″	7.5" × 3.625"
⅓ Vertical	2.3125" × 10.375"	1.8125" x 9.875"	2.5625" × 10.625"
⅔ Vertical	4.6875" x 10.375"	4.1875" × 9.875"	4.9375" × 10.625"
½ Vertical	2.3125" × 5.0625"	1.8125" x 4.5625"	2.5625" × 5.3125"
⅓ Square	4.3125" × 4.5625"	4.3125" × 4.5625"	NO BLEED

### FILE REQUIREMENTS

- Required file format is PDF/X-1a 2001 (vector) 300 dpi
- All supplied PDF/X-1a files must be CMYK. No spot colors. All fonts and images should be embedded. Do not apply style attributes to basic fonts
- Trusted Media Brands, Inc. utilizes virtual proofing technology. A hard copy proof is not required. If you opt to use a SWOP proof for your internal color approval render at 100% of size

### **AD PORTAL INFO**

https://www.adshuttle.com/ trustedmediabrands

### **PRODUCTION CONTACTS**

BONNIE MYERS Production Manager T: (914) 238-1000 E: bonnie.myers@trustedmediabrands.com

